Western Hills Water District
Axcient x360 Cloud Backup Solution
March 05, 2026

PROPOSAL

J4 Systems recommends using Axcient's x360Cloud platform to perform cloud-to-cloud backups of Western Hills Water District's SharePoint data, Exchange Online mailboxes and OneDrive data independently of Microsoft. This proposal outlines the monthly cost of the license as well as the cost of labor to deploy the service.

RECOMMENDED PRODUCT	QUANTITY	PRICE	TOTAL
Axcient Cloud-to-Cloud Backups - Monthly Subscription	4	$6.00	$24.00
• Monthly subscription provides backups for: ◦ Exchange Online ◦ SharePoint ◦ OneDrive			
J4 Systems Backup Monitoring - Monthly Service	1	$160.00	$160.00
• Daily monitoring of Axcient backup job status to ensure scheduled backups complete successfully. • Review of backup alerts and notifications generated by the Axcient platform. • Client notification of failed or incomplete backup jobs. • Remediation of backup failures or environment-related issues available on a time-and-materials basis upon client authorization.			
PRODUCT TOTAL			**$184.00**

SCOPE OF WORK	LOW HOURS	HIGH HOURS	RATE
Axcient Backup Deployment	3	5	$160.00
• Create required service accounts • Configure Axcient licensing for the 365 tenant • Configure backups • Perform test restore • Documentation of backup configurations			
HOURS	**3**	**5**	
LABOR TOTAL	**$480.00**	**$800.00**	
PROPOSAL TOTAL	**$664.00**	**$984.00**	

J4 Systems
Joseph Systems, Inc.
A California Corporation

Billing Information – Scope of Work

1. This Scope of Work estimate offers a low and high price for the work we discussed. This range is based upon our best professional expertise, and we strive to stay as close to the low end as possible. Any changes to the estimated range will be discussed with you prior to performing the work.

2. Scope of Work time is billed as we perform the work on your standard payment terms. If you decide to pre-purchase 100% of the labor in advance in order to receive a 5% discount, progress invoices will be sent to you that will show a zero-balance due.

   Hardware and software are ordered once we receive payment from you. Our Accounting Department will forward an invoice to you which will include sales tax and any shipping costs.

   We accept Visa, Master Card, American Express, ACH and business checks.

3. Out-of-scope work is billed as it is worked. Out-of-scope work is defined as any work not specifically listed on the scope of work, which is performed while the project is in progress. In order to finish your the work on the agreed upon timeline, it is always best to delay out-of-scope work until after the work is completed. If the work needs immediate attention or if the work needs to be completed before we can proceed, another Engineer may be scheduled to complete that work while your primary Engineer continues with the original scope of work. This allows the Engineer to remain focused on the scope of work and helps eliminate delays. Examples of out-of-scope work include, but not limited to, hardware and software conflicts or malfunctions encountered during an upgrade, meetings unrelated to the scope with the Engineer, locating passwords, and working with third-party vendors, etc.

4. If there are changes to your scope of work after we've started, your Engineer will create a Change Order which will outline any additional time needed and the associated costs related to the change and submit it to you for approval in advance of beginning the additional work.

5. Our regular business hours are Monday through Friday from 8:00 a.m. to 5:00 p.m. However, if there is unforeseen after hour work performed it will be billed at the afterhours rate which is an additional $50 per hour.

6. Whenever we must call Microsoft or other manufacturers to open a service request or "incident" for escalated support on your behalf, there may be an additional charge. Your Engineer will only recommend calling a technical service line to save you money in the long run by expediting a solution to a troublesome problem. Many hours of troubleshooting are often saved with a relatively short call to the manufacturer. We only bill for the actual cost of the incident, if any.

7. Many scopes of work involve working with third parties to complete our services to you; third parties include, but are not limited to, hardware and/or software manufacturers, line of business application providers, Internet Service Providers (ISP), and/or telephone companies. While our Engineers will continue to work efficiently as we wait, client understands that any delays caused by third parties are out of the control of our company. J4 Systems will continue to bill on an hourly basis if it is essential to wait on site, or remotely when applicable for the third party's action.

Accepted by:

X_____ Date: _____
   Mark Kovich
   President and Financial Officer